

VALUE ADDED PROGRAM (2022-24) Batch

Capstone Business Simulation

Title	Capstone Business Simulation
Department	Department of Management Studies – GP Students
Date	26 th July – 1 st August' 2024
Time	Duration – 30 Hours
Speaker	Mr. Rajkumar, Knowledge Development Consultant,
Name	ASH Sphromatics Pvt Ltd.
Brief	Capstone Business Simulation
Description	
	The Capstone Business Simulation was conducted for MBA GP students of (2022-24) batch
	by Mr. Rajkumar Tantri from ASH Sphromatics Pvt Ltd. Total of 40 students attended the
	Simulation program. It is designed to synthesize and apply the knowledge and skills they've
	acquired throughout their MBA program. The key objectives typically include:
	1. Strategic Thinking and Decision-Making: MBA students are expected to develop
	and implement business strategies in a simulated environment. This helps in
	understanding how various business functions (marketing, finance, operations, etc.)
	are interrelated and how decisions in one area affect the overall performance of the
	company.
	2. Application of Cross-Functional Knowledge: The simulation requires students to
	integrate knowledge from various disciplines, such as finance, marketing, operations,
	and human resources, to make informed decisions that drive the company's success.3. Leadership and Teamwork: Students often work in teams, which helps them develop
	leadership skills and learn how to effectively collaborate with others, delegate
	responsibilities, and resolve conflicts.
	4. Financial Analysis and Management: The simulation involves managing a
	company's finances, including budgeting, forecasting, and financial reporting. This
	helps students understand the financial implications of their decisions.

5. Adaptability and Problem Solving: The dynamic nature of the simulation
environment challenges students to adapt to changing market conditions and
unexpected challenges, honing their problem-solving and critical-thinking skills.
6. Performance Evaluation and Metrics: Students learn to track and analyze key
performance indicators (KPIs) and other metrics to evaluate the success of their
strategies and make necessary adjustments.
7. Risk Management: The simulation often involves managing risks and uncertainties,
helping students understand the trade-offs between risk and reward in business
decisions.
8. Ethical Decision-Making: Many simulations incorporate ethical dilemmas,
encouraging students to consider the ethical implications of their business decisions.
9. Global Perspective: Some simulations include scenarios that require students to think
about global markets, cross-cultural differences, and international business strategies.
10. Real-World Experience: By simulating real-world business scenarios, students gain
practical experience that prepares them for leadership roles in their careers after
graduation.
Overall, the Capstone Business Simulation is a culmination of the MBA program, allowing
students to apply their learning in a realistic, competitive, and dynamic environment.
Case Studies Discussed
1. Expanding Product Line
2. International Market Entry
3. Crisis Management in Product Recall
4. Investment Decision Analysis
5. Financial Health Assessment
6. Crisis Management
7. Diversity and Inclusion
8. Entering a New Market Scenario
9. Declining Market Share Scenario:
10. Digital Transformation Challenge
11. Supply Chain Disruption
12. Competitive Strategy
13. The Cross-Departmental Collaboration
14. The Internal Politics Dilemma





